

## Company Data

### ❖ **Certifications**

DBE #D5M0025234  
MBE #M6M0025234

### ❖ **Website**

[www.Lightsinc.com](http://www.Lightsinc.com)

### ❖ **Washington State UBI**

604-150-933

### ❖ **DUNS #**

080939594

### ❖ **CAGE #**

8DLM7

### ❖ **NAICS Codes**

238210  
541490  
561790

### ❖ **Government CC accepted**

VISA  
MasterCard

## Contact Information

### ❖ **Lynnwood Office**

3723 Serene Way  
Lynnwood, WA 98087

### ❖ **Seattle Office**

120 NW Canal St  
Seattle, WA 98107

### **Francisco Segura-Principal**

Office: 866-459-3700  
Cell: 206-949-3188  
[Jsegura@Lightsinc.com](mailto:Jsegura@Lightsinc.com)

### **Dewayne Simpson-Principal**

Office: 866-459-3700  
Cell: 206-949-1781  
[Dsimpson@Lightsinc.com](mailto:Dsimpson@Lightsinc.com)

### **Johanna Brown-Operations**

Office: 866-459-3700  
Cell: 206-379-1376  
[Jdoick@lightsinc.com](mailto:Jdoick@lightsinc.com)



## Capabilities Statement

**Lights Inc is a Full-Service, Electrical Contractor**

**We service commercial, state, and federal facilities with an emphasis on conservation through energy efficient lighting, controls, and design.**

### **Capabilities:**

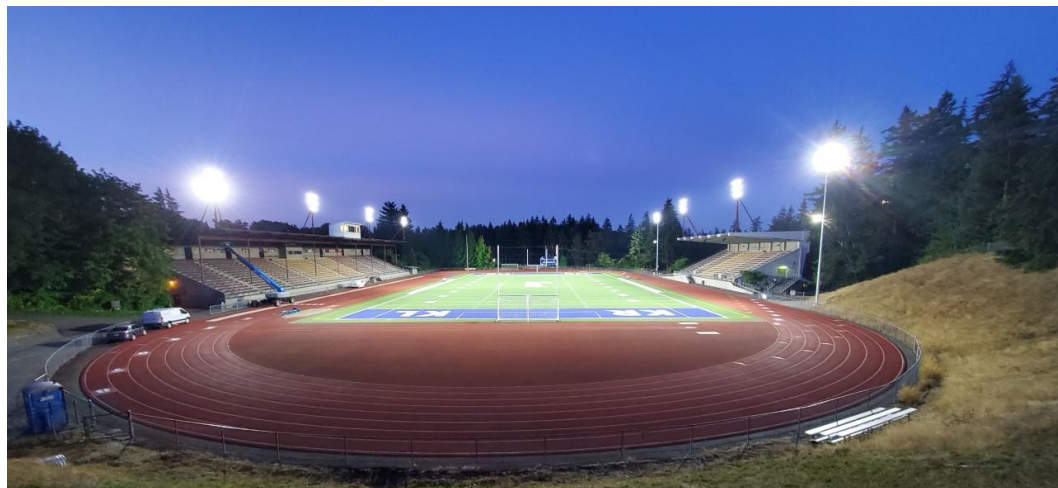
- ❖ Consultative Approach to Lighting Needs
- ❖ Design and Installation of Lighting Systems
- ❖ LED Upgrades for Interior and Exterior Lighting Systems
- ❖ Preventative Lighting Maintenance for Interior and Exterior

### **Differentiators:**

- ❖ Washington State Certified Electricians
- ❖ Transportation Worker Identification Credential (TWIC) card holders
- ❖ Apprenticeship Program with Construction Industry Training Council (CITC)
- ❖ Boom Truck for Elevated lighting
- ❖ On Demand Service for Emergency outages 7 days a week
- ❖ Preventative Scheduled Lighting Maintenance as a cost savings measure

### **Past Performance:**

- ❖ French Field Stadium Lighting – Kent, WA 2020  
Installed Energy Efficient Stadium Lighting with new control system and new 70-foot pole lights.
- ❖ Lakeside Middle and High School – Seattle, WA 2020  
Complete interior retrofit of classrooms, hallways, offices, and exterior fixtures around each private school campus.
- ❖ WA State Ferry Terminals Interior/Exterior LED Lighting – 2019-2020  
Installed Energy Efficient Lighting at 18 different Ferry Terminals across the Puget Sound.
- ❖ Safeway Distribution Center – Auburn, WA 2018-2019  
Installed Energy Efficient Lighting throughout a 1.2 Million Square Foot warehouse.



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## **Awards, Recognition, and Professional Organizations:**

- ❖ Professionals Without Borders (PWOB) – Non-Profit Work  
Liberty Orphanage – Ladyville, Belize 2019  
Conducted an energy analysis of the school campus and installed Energy Efficient Lighting across campus reducing the energy demand by 50%
- ❖ Trade Ally Network – Approved Participant
- ❖ Tabor 100 – Approved Participant
- ❖ National Association of Minority Contractors – Approved Participant
- ❖ Capacity Building Mentorship Program – Approved Participant

## **Testimonials:**

*"When I hear Lights Inc is brought on to take care of a job with a customer we've working with, I get to relax! I know our original project goals will be well-executed, problems and unknowns will be professionally communicated, and the client will receive excellent service."*

Quintin Barnes  
VP, Sales & Marketing  
206 765 0849  
[qbarnes@allumia.com](mailto:qbarnes@allumia.com)

*"I want to offer my testimony for the services provided by Lights Inc. Our distribution center went through a complete re-lamp to all LED. Lights Inc. performed the entire retrofit where they dealt with low and high voltage fixtures as well as bringing issues from previous retro fits to our attention and getting them repaired to code. Their entire team was courteous and professional, very attentive to our questions or concerns and they were extremely flexible for our 24-hour operation. I would recommend Lights Inc. as a preferred contractor."*

Jeremy Kunstman  
Maintenance Manager  
Safeway Distribution Center

